



## Why A Vendor Would Want To Use Leasing Innovations, Incorporated

Leasing Innovations, Incorporated ("LII") is a \$70 million-dollar independent equipment finance company. LII has been in operation nationwide since 1989, and has offices located in Boston and San Diego. LII is unlike many lease finance companies today. Instead of being controlled by a large bank, financial institution, or manufacturer, LII has its own internal source of funding. This independence enables LII to offer you and your customers innovative, specialized services, and exceptionally attractive rates at no additional cost.

LII provides financing for a wide range of transactions, and strives to offer flexible payment structures to fit the need of your customers. We offer Capital and Operating Lease structures and leasing options for virtually any type of equipment. Some equipment that is commonly leased includes medical, transportation (fire trucks, ambulances, and buses), communications, data processing, graphic, electronic measurement, telecom, wireless, high tech, superconductor, semiconductor, and energy savings equipment.

Leasing Innovations, Incorporated takes great pride in the product we sell. We operate within five realms of leasing: Commercial, Municipal, Federal, Not for Profit, and Tribal transactions. LII has developed an expertise in each one specified. We work hard to build and maintain long-term relationships with you and your clients. LII possesses an extensive base of repeat customers that range in size from IBM, Holiday Inn, New York Jets, Coca-Cola, Denver Broncos, Harvard University, Columbia University, the University of Massachusetts, and the Upper Skagit Indian Tribe, to the neighborhood restaurant or gas station owner.

At LII, service is our number one priority. From personally answered telephone calls, to customized lease contracts, we strive to provide services that are responsive and tailored to each of our client's needs. Furthermore, our business is structured so that your lease transactions may flow steadily through each department. Your transaction will begin in the Sales/Credit Department, follow through the Documentation Department, and end in

the Funding Department.

There are numerous reasons why you should utilize the product that Leasing Innovations, Incorporated has to offer. Aside from the fact that LII has built its success and reputation on efficiency, reliability, and innovation, we also offer services unique to LII. Our “no prepayment penalty” policy rests solely in the hands of LII as a service that no other leasing company in the industry offers. If a customer wishes, this policy will allow payment of their lease in full before the term is complete. This will serve as a positive selling point to your clients. Leasing Innovations, Incorporated also offers you prepayment when needed, and we process your payment within 3-5 business days of transaction closing.

Our incessant effort to suit all of our clients needs and work towards building relationships is reflected with repeat customers. Repeat customers account for more than 50% of our volume in any given quarter.

Although LII has two locations, we implement sales nationwide. There are no geographic or market restrictions within the United States to hinder your customers from obtaining the financing they need with LII.

LII ensures only first-rate business. Not only will we pre-approve your customers before your proposal is generated, but we will also research their credit background here by our professional staff.

Leasing your equipment will promote customer satisfaction and encourage repeat business. Offering a financing service will present customers with more options when exploring the acquisition of a piece of equipment. Not only will they be more inclined to acquire the item, but they may also upgrade or opt to lease more equipment. Leasing Innovations, Incorporated would like you to consider utilizing our product to help assist in your customer’s leasing needs. Allow us the opportunity to show you what we can offer your client.

**800.LEASE.88** [Leasing123.com](http://Leasing123.com)